

# Half Year 2021 Financial Results

TO PAL

27 July 2021

#### Outline

| IH 2021 Key Highlights | 3  |
|------------------------|----|
| Financial Results      | 4  |
| Portfolio Review       | 8  |
| Market Update          | 19 |
| Additional Information | 24 |

**IMPORTANT NOTICE:** The past performance of Keppel REIT is not necessarily indicative of its future performance. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments or shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel REIT ("Unitholders") are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel REIT Management Limited, as manager of Keppel REIT (the "Manager") on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this presentation. None of the Manager, the trustee of Keppel REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel REIT ("Units") and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited ("SGX-ST"). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

#### **Constituent of:**



CEPRA Nareit.

FTSE EPRA Nareit Global Developed Index

> lobal property research Solutions for customized property indices

> > GPR 250 Index Series



MSCI Singapore Small Cap Index

# 1H 2021 Key Highlights



#### 2.94 cents

1H 2021 DPU<sup>(1)</sup>

Up 5.0% y-o-y; Comprises advanced distribution of 0.94 cents paid on 31 Mar 2021 and 2.00 cents to be paid on 27 Aug 2021

#### \$105.7m

**1H 2021 distributable income**<sup>(1)</sup> Up 11.5% y-o-y

**38.9%**<sup>(2)</sup>

**Aggregate leverage as at 30 Jun 2021** Low all-in interest rate of 1.97% p.a.



#### **96.7**%

High portfolio committed occupancy as at 30 Jun 2021

#### 6.2 years

Long portfolio weighted average lease expiry (WALE) as at 30 Jun 2021 Top 10 tenants' WALE was 11.2 years

#### **Keppel Bay Tower**

Completed acquisition of Grade A office building in Keppel Bay waterfront precinct on 18 May 2021



#### Continuing Portfolio Optimisation

Divestment of 275 George Street in Brisbane to realise attractive gains and provide financial flexibility



- (1) Includes advanced distribution of \$32.2m (0.94 cents per Unit) for the period from 1 Jan 2021 to 28 Feb 2021 that was paid to eligible Unitholders on 31 Mar 2021, in connection with the private placement launched on 18 Feb 2021. Distribution for the period from 1 Mar 2021 to 30 Jun 2021 is 2.00 cents per Unit and will be paid on 27 Aug 2021.
- (2) A contract of sale was entered into on 30 Jun 2021 for the divestment of 275 George Street which is targeted for completion in 3Q 2021. Assuming the entire amount of adjusted consideration is used to repay debt and related transaction costs before 30 Jun 2021, Keppel REIT's aggregate leverage would be lowered to 37.4%.

# Financial Results

Pinnacle Office Park, Sydney



### **Financial Performance**

#### Achieved year-on-year growth in distributable income for 1H 2021 due mainly to:

- Contributions from Victoria Police Centre, Pinnacle Office Park and Keppel Bay Tower, as well as higher one-off income
- Offset by the impact of lower portfolio occupancy

| tributable Income (\$m)                   |   | 1H 2021                        | 1H 2020                        | +/(-)                 |
|---|---|--------------------------------|--------------------------------|-----------------------|
| Distributable Income                      | Property Income <sup>(1)</sup>  | \$105.8m                       | \$75.5m                        | +40.2%                |
| from Operations<br>+24.7%<br>94.8<br>10.0 | Net Property Income (NPI)<br>Less: Attributable to Non-controlling Interests<br>NPI Attributable to Unitholders | \$84.4m<br>(\$8.4m)<br>\$76.0m | \$59.0m<br>(\$8.4m)<br>\$50.6m | +43.1%<br>-<br>+50.3% |
|   | Share of Results of Associates <sup>(2)</sup>   | \$46.8m                        | \$40.5m                        | +15.4%                |
| <b>105.7</b> 84.8                         | Share of Results of Joint Ventures <sup>(3)</sup>   | \$15.3m                        | \$13.7m                        | +12.1%                |
|   | Distributable Income from Operations  | \$105.7m <sup>(4)</sup>        | \$84.8m                        | +24.7%                |
| 2020 1H 2021                              | Capital Gains Distribution  | -                              | \$10.0m                        | N.m.                  |
| From operations                           | Distribution to Unitholders   | \$105.7m <sup>(4)</sup>        | \$94.8m                        | +11.5%                |
| Capital gains distribution                | DPU (cents)   | <b>2.94</b> <sup>(5)</sup>     | 2.80                           | +5.0%                 |

5

#### N.m. = Not meaningful

- Property income relates to income from directly-held properties including Ocean Financial Centre, 50% interest in 275 George Street, 50% interest in 8 Exhibition Street office building and 100% interest in the three adjacent retail units, T Tower, 50% interest in Victoria Police Centre after it achieved practical completion on 9 Jul 2020, Pinnacle Office Park after it was acquired on 31 Dec 2020, and Keppel Bay Tower after it was acquired on 18 May 2021.
- Share of results of associates relates to Keppel REIT's one-third interests in One Raffles Quay and Marina Bay Financial Centre.
- Share of results of joint ventures relates to Keppel REIT's 50% interests in 8 Chifley Square and David Malcolm Justice Centre. (3)
- Includes advanced distribution of \$32.2m for the period from 1 Jan 2021 to 28 Feb 2021 that was paid to eligible Unitholders on 31 Mar 2021, in connection with the private placement (4)launched on 18 Feb 2021.
- Comprises DPU of 2.00 cents for the period from 1 Mar 2021 to 30 Jun 2021 which will be paid to eligible Unitholders on 27 Aug 2021, and advanced DPU of 0.94 cents for the period from 1 Jan 2021 to 28 Feb 2021 that was paid on 31 Mar 2021.

#### **Balance Sheet**

|                                      | As at 30 Jun 2021 | As at 31 Dec 2020 | +/(-)  |
|--------------------------------------|-------------------|-------------------|--------|
| Deposited Property <sup>(1)</sup>    | \$9,124m          | \$8,386m          | +8.8%  |
| Total Assets                         | \$8,529m          | \$7,764m          | +9.8%  |
| Borrowings <sup>(2)</sup>            | \$3,553m          | \$3,130m          | +13.5% |
| Total Liabilities                    | \$2,987m          | \$2,544m          | +17.4% |
| Unitholders' Funds                   | \$4,819m          | \$4,498m          | +7.1%  |
| Adjusted NAV per Unit <sup>(3)</sup> | \$1.29            | \$1.29            | -      |



(1) Included interests in associates and joint ventures.

) Included borrowings accounted for at the level of associates and excluded the unamortised portion of upfront fees in relation to the borrowings.

(3) Adjusted NAV per Unit as at 30 Jun 2021 excluded the distributions paid in Mar 2021 (for the period from 1 Jan 2021 to 28 Feb 2021) and to be paid in Aug 2021 (for the period from 1 Mar 2021 to 30 Jun 2021). Adjusted NAV per Unit as at 31 Dec 2020 excluded distributions paid in Feb 2021 (for the period from 1 Jul 2020 to 31 Dec 2020).



# **Prudent Capital Management**

- All-in interest rate reduced year-on-year to 1.97% p.a. from 2.48% p.a.
- Interest coverage ratio<sup>(1)</sup> improved year-on-year to 4.0x from 3.1x<sup>(2)</sup>
- Aggregate leverage remained healthy at 38.9%<sup>(3)</sup> after loans were drawn to partially fund the acquisition of Keppel Bay Tower



| As at 30 Jun 2021                      |                      |  |  |  |
|--|----------------------|--|--|--|
| Interest Coverage Ratio <sup>(1)</sup> | 4.0x                 |  |  |  |
| All-in Interest Rate                   | 1.97% p.a.           |  |  |  |
| Aggregate Leverage                     | 38.9% <sup>(3)</sup> |  |  |  |
| Weighted Average Term to Maturity      | 3.1 years            |  |  |  |
| Borrowings on Fixed Rates              | 68%                  |  |  |  |
| Unencumbered Assets                    | 75%                  |  |  |  |

#### (1) Computed as trailing 12 months EBITDA (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), over trailing 12 months interest expense, borrowing-related fees and distributions on hybrid securities.

- (2) Restated to 3.1x for the trailing 12-month period ended 30 Jun 2020 to include distributions on hybrid securities in the computation, as defined in the Code on Collective Investment Schemes issued by the Monetary Authority of Singapore.
- (3) A contract of sale was entered into on 30 Jun 2021 for the divestment of 275 George Street which is targeted for completion in 3Q 2021. Assuming the entire amount of 7 adjusted consideration is used to repay debt and related transaction costs before 30 Jun 2021, Keppel REIT's aggregate leverage would be lowered to 37.4%.
  - (4) Obtained loan facilities to refinance all outstanding loans in 2021 as at the date of announcement.

#### Debt Maturity Profile (As at 30 Jun 2021)

Keppel REIT

# Portfolio Review

Ocean Financial Centre, Singapore

Photo Credit: Central Narcotics Bureau

10000

# Continuing Portfolio Optimisation

- Portfolio optimisation strategy to enhance income resilience and deliver sustainable total return to Unitholders
- Build a robust portfolio of quality and well-located assets across different markets for improved income stability and more long-term growth opportunities

#### Jul 2020: Dec 2020: Dec 2018: Nov 2019: May 2019: **Divested** Bugis **Completed Victoria** Acquired Pinnacle Divested 20% of Acquired **Ocean Financial Police Centre Office Park** Junction Towers T Tower in Seoul Centre in Singapore in Sydney in Singapore in Melbourne

2018

2019

2020

#### Developments in 1H 2021:

2021

- Acquired Keppel Bay Tower, a Grade A office building in the Keppel Bay waterfront precinct in HarbourFront on 18 May 2021
- Unlocking value with the divestment of 275 George Street in Brisbane





Divestment of 275 George Street, Keppel REIT's first Australian asset acquired in 2010

### Unlocking Value with Divestment of Brisbane Asset

- Sale of 50% interest in 275 George Street is part of continuing portfolio optimisation and expected to complete in 3Q 2021
  - Before redeployment to strategic and higher yielding growth opportunities, the divestment proceeds will be used to repay debt and transaction costs in the interim to enhance capital efficiency and manage borrowing costs

Divestment of 50% interest in 275 George Street, Brisbane

| Adjusted Consideration                   | A\$264.0m <sup>(1)</sup><br>(7.8% above the last valuation <sup>(2)</sup> ,<br>59.0% above the original purchase price) |
|--|---|
| Estimated Accounting Gain <sup>(3)</sup> | A\$9.8m<br>(approximately \$10.0m)  |



- (1) Aggregate sale consideration of A\$275.0m net of A\$11.0m of outstanding incentives, capital expenditures and related costs payable to the Northbank Trust, which is wholly owned by Charter Hall Prime Office Fund, before transaction costs.
- (2) Valuation by CBRE Valuations Pty Limited as at 31 Dec 2020.
- (3) Based on the last valuation of A\$245.0m as at 31 Dec 2020, after transaction costs and capital gains tax.

## Sustainable Pan-Asian Portfolio of Grade A Assets

\$8.7b portfolio in key business districts of Singapore, Australia and South Korea enhances income diversification and long-term stability



Keppel REIT

Note: Information as of 30 Jun 2021 and assuming 275 George Street in Brisbane had been divested before 30 Jun 2021. Including 275 George Street, assets under management was \$9.0b.

# 1H 2021 Portfolio Update

**Total Leases Committed** 

~721,500 sf

(Attributable ~319,000 sf)

**Retention Rate** 

**60%**<sup>(1)</sup>

#### New leasing demand and expansions from:

|               | Banking, insurance and financial services      | 32.6% |  |
|---------------|--|-------|--|
|               | Manufacturing and distribution                 | 29.5% |  |
| ed            | Technology, media and telecommunications       | 20.3% |  |
| New,<br>36.1% | Energy, natural resources, shipping and marine | 7.3%  |  |
|               | Legal  | 6.4%  |  |
|               | Real estate and property services              | 1.5%  |  |
|               | Government agency                              | 1.0%  |  |
|               | Accounting and consultancy services            | 0.7%  |  |
|               | Retail and F&B                                 | 0.7%  |  |
|               |  |       |  |

High portfolio committed occupancy of 96.7%

Singapore,

83.4%

 Long overall portfolio WALE of 6.2 years (Singapore portfolio: 2.9 years, Australia portfolio: 12.5 years, South Korea portfolio: 2.2 years); Top 10 tenants' WALE was 11.2 years

Leases Committed

by Geography<sup>(2)</sup>

Leases Committed

by Type<sup>(2)</sup>

Renewal

63.9%

Australia.

1.9%

South Korea.

14.7%

 Rental collection remained healthy, while outstanding rent deferrals were reduced to \$0.5m as tenants progressively repay their deferred rents



Tenant relief measures ~\$1.6m granted in 1H 2021



# 1H 2021 Portfolio Update (Cont'd)

- Average signing rent for Singapore office leases<sup>(1)</sup> concluded in 1H 2021 was \$10.73 psf pm
- Average expiring rents of Singapore office leases<sup>(2)</sup>(psf pm): \$10.03 in 2021, \$10.26 in 2022 and \$10.90 in 2023





 Weighted average for Ocean Financial Centre, Marina Bay Financial Centre and One Raffles Quay. Simple average signing rent was \$10.95 psf pm.
 Weighted average based on attributable NLA of office lease expiries and rent reviews in Ocean Financial Centre, Marina Bay Financial Centre and One Raffles Quay.

(3) Based on committed attributable area.

## Established and Diversified Tenant Base

 Keppel REIT has a diversified tenant base of 385<sup>(1)</sup> tenants, many of which are established blue-chip corporations  Top 10 tenants take up 40.2% of NLA and contribute 35.6% of gross rent



#### Top 10 Tenants

#### **Tenant Business Sector**

| Bankin   | g, insurance and financial services       | 29.2% |
|----------|---|-------|
| Techno   | ology, media and telecommunications       | 15.5% |
| Goverr   | nment agency                              | 14.8% |
| Energy   | r, natural resources, shipping and marine | 7.4%  |
| Legal    |   | 6.7%  |
| Manuf    | acturing and distribution                 | 6.7%  |
| Real es  | state and property services               | 5.9%  |
| Accou    | nting and consultancy services            | 4.4%  |
| Service  | es  | 4.3%  |
| Retail a | and food & beverage                       | 2.5%  |
| Others   |   | 2.6%  |
| Total    |   | 100%  |

### **Portfolio Valuation**

 Excluding Keppel Bay Tower, Singapore building valuations remained largely stable with a 0.9% decrease in Marina Bay Financial Centre Tower 3's valuation due mainly to potential occupancy changes and lower rental assumptions

| Valuation based on                                | 31 Dec 2020  | 30 Jun 2021 | Variano    | ce    | 30 Jun 2021 | Cap Rate             |
|---|--|-------------|------------|-------|-------------|----------------------|
| attributable interest                             |  |             | S\$ %      |       |             |                      |
| <b>Ocean Financial Centre</b><br>(79.9% interest) | S\$2,066.2m  | S\$2,066.2m | -          | -     | S\$2,955psf | 3.50%                |
| Marina Bay Financial Centre (33.3% interest)      | <b>Towers 1 &amp; 2, and</b><br><b>MBLM</b> <sup>(1)</sup> : S\$1,665.0m | S\$1,665.0m | -          | -     | S\$2,881psf | 3.45% <sup>(2)</sup> |
|   | <b>Tower 3:</b> S\$1,277.3m  | S\$1,265.3m | (S\$12.0m) | (0.9) | S\$2,840psf | 3.63%                |
| <b>One Raffles Quay</b> (33.3% interest)          | S\$1,240.0m  | S\$1,240.0m | -          | -     | S\$2,811psf | 3.45%                |
| <b>Keppel Bay Tower</b> (100% interest)           | -  | S\$667.3m   | S\$667.3m  | n.a.  | S\$1,726psf | 3.60%                |
| Singapore Portfolio                               | S\$6,248.5m  | S\$6,903.8m |            |       |             |                      |



# Portfolio Valuation (Cont'd)

• Valuation increase of 0.5-5.4% at certain Australian properties due mainly to cap rate compression

Valuation of T Tower in Seoul increased 1.8% due to cap rate compression

was entered into on 30 Jun 2021, with completion targeted in 3Q 2021.

|   |  | Local currency   | L             |          |   | <u>S\$</u>  |                          |                  |                      |
|---|--|--|---------------|----------|---|---|--------------------------|------------------|----------------------|
| Valuation based on<br>Keppel REIT's interest                      | 31 Dec 2020  | 30 Jun 2021  | Varian<br>A\$ | ce<br>%  | 31 Dec 2020                                     | 30 Jun 2021   | Variance<br>S\$          | 30 Jun 2021      | Cap Rate             |
| <b>8 Chifley Square</b> <sup>(1)</sup><br>(50% interest)          | A\$234.5m  | A\$234.5m  | -             | -        | S\$231.5m                                       | S\$239.9m   | S\$8.4m                  | A\$24,258<br>psm | 4.63%                |
| Pinnacle Office Park <sup>(1)</sup><br>(100% interest)            | A\$306.1m  | A\$307.5m  | A\$1.4m       | +0.5     | S\$302.1m                                       | S\$314.6m   | S\$12.5m                 | A\$8,780<br>psm  | 5.13%                |
| <b>8 Exhibition Street</b> <sup>(1,2)</sup><br>(50% interest)     | A\$259.5m  | A\$273.4m  | A\$13.9m      | +5.4     | S\$256.2m                                       | S\$279.7m   | S\$23.5m                 | A\$12,028<br>psm | 5.00% <sup>(3)</sup> |
| Victoria Police Centre <sup>(1)</sup><br>(50% interest)           | A\$385.0m  | A\$385.0m  | -             | -        | S\$380.0m                                       | S\$393.9m   | S\$13.9m                 | A\$11,379<br>psm | 4.50%                |
| <b>275 George Street</b> <sup>(1)</sup><br>(50% interest)         | A\$245.0m  | Note 4   | n.a.          | n.a.     | S\$241.8m                                       | Note 4  | n.a.                     | n.a.             | n.a.                 |
| <b>David Malcolm Justice Centre</b> <sup>(1)</sup> (50% interest) | A\$232.5m  | A\$235.0m  | A\$2.5m       | +1.1     | S\$229.5m                                       | S\$240.4m   | S\$10.9m                 | A\$15,076<br>psm | 5.38%                |
| Australia Portfolio   | A\$1,662.6m  | <b>A\$1,435.4m</b> <sup>(5)</sup>  |               |          | S\$1,641.1m                                     | S\$1,468.5m <sup>(5)</sup>  |                          |                  |                      |
| <b>T Tower<sup>(6)</sup></b><br>(99.4% interest)                  | KRW 260.2b   | KRW 264.7b   | KRW 4.6b      | +1.8     | S\$314.3m                                       | S\$315.3m   | S\$1.0m                  | KRW<br>21.2m/py  | 3.80%                |
| Total Portfolio   |  |  |               |          | S\$8,203.9m                                     | S\$8,687.7m <sup>(5,7)</sup>  | S\$483.8m <sup>(5)</sup> |                  |                      |
| Keppel REIT (2) Include<br>(3) Refers                             | \$1.0231 as at 30 Jun 20<br>s 100% interest in the t<br>to Keppel REIT's 50% ir<br>orge Street was not rev | of A\$1=S\$0.9871 as at 3<br>021.<br>hree adjacent retail units<br>hterest in the office build<br>ralued as at 30 Jun 2021 | s.<br>ing.    | ()<br>() | 6) Based on the exchange<br>KRW 1,000 = \$\$1.1 | rge Street had been diveste<br>ange rate of KRW 1,000 = S<br>91 as at 30 Jun 2021.<br>the nearest 1 decimal place | \$1.208 as at 31 Dec 202 | 1                | 6                    |

## Meeting Diverse Tenant Needs

Robust portfolio of Grade A office properties that caters to tenants' diverse business needs

#### Quality Workplaces with Strong ESG Focus

Grade A office buildings that are well managed with sustainable and technologically-advanced features



#### Fitted/Flexible Solutions

Providing greater tenant flexibility with fully fitted out spaces and/or flexible space operators in Keppel REIT's portfolio



#### Hub-and-Spoke Business Model

Offering alternatives to tenants seeking cost-effective solutions or dual locations for business continuity purposes





## Commitment to Sustainability

- Supporting climate change agenda, adopting energy optimisation measures and use of renewable energy resources
- Strengthening sustainability-focused fundings with green loans representing approximately 31% of Keppel REIT's total borrowings
- Continuing efforts to uplift the community:



Light up in support of Central Narcotics Bureau's anti-drug cause





- **BCA Green Mark Platinum** award for all Singapore assets
- 5 Stars and above in the NABERS Energy rating for most Australian assets

#### **ESG Benchmarking**

- ISS ESG corporate rating Prime status
- Global Real Estate Sustainability Benchmark (GRESB) – Green Star status



- iEdge SG ESG Transparency Index
- iEdge SG ESG Leaders Index



# Market Update

One Raffles Quay, Singapore

19

## Singapore Office Market

 Average core CBD Grade A office rents increased slightly to \$10.50 psf pm in 2Q 2021 while average occupancy in core CBD decreased to 92.1%



Grade A Rent and Core CBD Occupancy

Average Grade A Rent (\$ psf pm) — Core CBD Average Occupancy (%)

Source: CBRE, 2Q 2021.



| Key Upcomir | Key Upcoming Supply in CBD <sup>(2)</sup> sf             |                     |  |  |  |  |
|-------------|--|---------------------|--|--|--|--|
| 2H 2021     | CapitaSpring   | 635,000             |  |  |  |  |
| 2022        | Guoco Midtown<br>Hub Synergy Point Redevelopment         | 650,000<br>131,200  |  |  |  |  |
| 2023        | IOI Central<br>333 North Bridge Road                     | 1,258,000<br>40,000 |  |  |  |  |
| 2024        | Keppel Towers Redevelopment<br>Shaw Towers Redevelopment | 525,600<br>435,600  |  |  |  |  |

(1) Based on URA data on historical net demand and supply of office space in Downtown Core and Rest of Central Area. Supply is calculated as net change of stock over the year and may include office stock removed from market due to demolitions or change of use.

(2) Based on CBRE data on CBD Core and CBD Fringe.



### Australia Office Market





## Seoul Office Market

CBD Grade A occupancy increased to 87.8% in 2Q 2021



#### **CBD Grade A Rent and Occupancy**





## Committed to Delivering Stable Income & Sustainable Returns

#### **Portfolio Optimisation**

- Portfolio optimisation to improve yield, while maintaining exposure to Singapore CBD
- Hold quality assets across different markets for improved income stability and to provide more long-term growth opportunities

#### **Asset Performance**

- Drive individual asset performance with proactive leasing and cost management strategies
- Implement initiatives to future proof assets and enhance sustainability

#### **Capital Efficiency**

- Optimise capital structure to reduce borrowing costs and improve returns
- Manage debt maturities and hedging profiles to reduce risk



#### Keppel REIT

# Additional Information

Keppel Bay Tower, Singapore



## **Distribution Timetable**

- The upcoming distribution to Unitholders of 2.00 cents per Unit is for the period from 1 Mar 2021 to 30 Jun 2021
- This excludes the advanced distribution of 0.94 cents per Unit for the period from 1 Jan 2021 to 28 Feb 2021 that was paid to eligible Unitholders on 31 Mar 2021, in connection with the private placement launched on 18 Feb 2021

#### **1H 2021 Distribution Timetable**

Ex-Date: Tue, 3 Aug 2021

Record Date: Wed, 4 Aug 2021

Payment Date: Fri, 27 Aug 2021



### Attributable NPI by Property

**Keppel REIT** 

| Breakdown of Attributable NPI   |                                       | 1H 2021<br>\$'000 | %     | 1H 2020<br>\$'000 | %     |
|---|---------------------------------------|-------------------|-------|-------------------|-------|
| by Geography  | Ocean Financial Centre                | 33,321            | 20.9  | 33,365            | 25.7  |
| <u>(For 1H 2021)</u>  | Marina Bay Financial Centre           | 48,862            | 30.6  | 47,563            | 36.5  |
|   | One Raffles Quay                      | 18,386            | 11.5  | 18,378            | 14.1  |
| 64.9%   | Keppel Bay Tower <sup>(1)</sup>       | 3,079             | 1.9   | -                 | _     |
|   | 8 Chifley Square                      | 6,640             | 4.2   | 6,106             | 4.7   |
|   | Pinnacle Office Park <sup>(2)</sup>   | 8,328             | 5.2   | -                 | -     |
| - 30.8%   | 8 Exhibition Street                   | 5,952             | 3.7   | 5,448             | 4.2   |
|   | Victoria Police Centre <sup>(3)</sup> | 14,396            | 9.0   | -                 | -     |
| 4.3%  | 275 George Street <sup>(4)</sup>      | 5,027             | 3.2   | 4,861             | 3.7   |
| <ul> <li>Singapore</li> <li>Australia</li> <li>South Korea</li> </ul> | David Malcolm Justice Centre          | 8,689             | 5.5   | 7,567             | 5.8   |
|   | T Tower                               | 6,911             | 4.3   | 6,868             | 5.3   |
|   | Total                                 | 159,591           | 100.0 | 130,156           | 100.0 |

Acquired on 18 May 2021. Includes rental support of \$0.1m for 1H 2021. (1)

Acquired on 31 Dec 2020. Includes rental support of \$1.0m for 1H 2021. (2)

Achieved practical completion on 9 Jul 2020. (3)

Entered into a contract of sale on 30 Jun 2021 for the divestment of 275 George Street which is targeted for completion in 3Q 2021. (4)

## Portfolio Information: Singapore

| <u>As at</u><br><u>30 Jun 2021</u>  | Ocean Financial Centre                | Marina Bay<br>Financial Centre <sup>(4)</sup>                                    | One Raffles Quay                           | Keppel Bay Tower                                     |
|-------------------------------------|---------------------------------------|--|--|--|
| Attributable NLA                    | 699,340 sf                            | 1,023,448 sf   | 441,159 sf                                 | 386,600 sf   |
| Ownership                           | 79.9%                                 | 33.3%  | 33.3%                                      | 100.0%   |
| Principal<br>tenants <sup>(1)</sup> | BNP Paribas,<br>ANZ,<br>Drew & Napier | DBS Bank,<br>Standard Chartered Bank,<br>HSBC                                    | Deutsche Bank,<br>Ernst & Young,<br>TikTok | Keppel Group,<br>BMW Asia,<br>Mondelez International |
| Tenure                              | 99 years expiring<br>13 Dec 2110      | 99 years expiring<br>10 Oct 2104 <sup>(5)</sup> and<br>7 Mar 2106 <sup>(6)</sup> | 99 years expiring<br>12 Jun 2100           | 99 years expiring<br>30 Sep 2096                     |
| Purchase Price (on acquisition)     | S\$1,838.6m <sup>(3)</sup>            | S\$1,426.8m <sup>(5)</sup><br>S\$1,248.0m <sup>(6)</sup>                         | S\$941.5m                                  | S\$657.2m  |
| Valuation <sup>(2)</sup>            | S\$2,066.2m                           | S\$1,665.0m <sup>(5)</sup><br>S\$1,265.3m <sup>(6)</sup>                         | S\$1,240.0m                                | S\$667.3m  |
| Capitalisation<br>rates             | 3.50%                                 | 3.45% <sup>(7)</sup> ; 4.25% <sup>(8)</sup> ;<br>3.63% <sup>(6)</sup>            | 3.45%                                      | 3.60%  |

1) On committed gross rent basis.

2) Valuation as at 30 Jun 2021 based on Keppel REIT's interest in the respective properties.

3) Based on Keppel REIT's 79.9% of the historical purchase price.

4) Comprises Marina Bay Financial Centre (MBFC) Towers 1, 2 and 3 and Marina Bay Link Mall (MBLM).

5) Refers to MBFC Towers 1 and 2 and MBLM.

6) Refers to MBFC Tower 3.

7) Refers to MBFC Towers 1 and 2.

8) Refers to MBLM.

Keppel REIT

## Portfolio Information: Australia & South Korea

| <u>As at</u><br><u>30 Jun 2021</u>  | 8 Chifley Square,<br>Sydney                                | Pinnacle Office<br>Park, Sydney   | 8 Exhibition<br>Street <sup>(3)</sup> ,<br>Melbourne                     | Victoria Police<br>Centre,<br>Melbourne        | 275 George Street,<br>Brisbane<br>(pending divestment<br>completion)                | David Malcolm<br>Justice Centre,<br>Perth                        | T Tower,<br>Seoul  |
|-------------------------------------|--|---|--|--|---|--|--|
| Attributable<br>NLA                 | 104,055 sf   | 376,975 sf  | 244,659 sf   | 364,180 sf                                     | 224,537 sf  | 167,784 sf   | 226,949 sf   |
| Ownership                           | 50.0%  | 100.0%  | 50.0%  | 50.0%  | 50.0%   | 50.0%  | 99.4%  |
| Principal<br>tenants <sup>(1)</sup> | Corrs Chambers<br>Westgarth,<br>Quantium,<br>QBE Insurance | Aristocrat<br>Technologies,<br>Konica Minolta,<br>Coles<br>Supermarkets | Ernst & Young,<br>Amazon, Minister<br>for Finance -<br>State of Victoria | Minister for<br>Finance - State of<br>Victoria | Telstra,<br>Queensland Gas<br>Company,<br>The State of<br>Queensland <sup>(6)</sup> | Minister for<br>Works -<br>Government of<br>Western<br>Australia | Hankook<br>Corporation, SK<br>Communications,<br>Philips Korea |
| Tenure                              | 99 years expiring<br>5 Apr 2105                            | Freehold  | Freehold   | Freehold                                       | Freehold  | 99 years expiring<br>30 Aug 2114                                 | Freehold   |
| Purchase Price<br>(on acquisition)  | A\$165.0m<br>S\$197.8m                                     | A\$306.0m<br>S\$289.9m  | A\$168.8m<br>S\$201.3m <sup>(3)</sup>                                    | A\$347.8m<br>S\$350.1m                         | A\$166.0m<br>S\$209.4m  | A\$165.0m<br>S\$208.1m   | KRW252.6b<br>S\$292.0m   |
| Valuation <sup>(2)</sup>            | A\$234.5m<br>S\$239.9m                                     | A\$307.5m<br>S\$314.6m  | A\$273.4m<br>S\$279.7m <sup>(3)</sup>                                    | A\$385.0m<br>S\$393.9m                         | A\$245.0m <sup>(7)</sup><br>S\$241.8m   | A\$235.0m<br>S\$240.4m   | KRW264.7b<br>S\$315.3m   |
| Capitalisation<br>rates             | 4.63%  | 5.13%   | 5.00% <sup>(4)</sup> ; 4.75% <sup>(5)</sup>                              | 4.50%  | 5.25%   | 5.38%  | 3.80%  |

1) On committed gross rent basis.

Keppel REIT

2) Valuation as at 30 Jun 2021 based on Keppel REIT's interest in the respective properties and the exchange rates of A\$1 = S\$1.0231 and KRW 1,000 = S\$1.191, except for 275 George Street's valuation which is as at 31 Dec 2020 and based on the exchange rate of A\$1 = S\$0.9871 as a contract of sale was entered into on 30 Jun 2021 and targeted for completion in 3Q 2021.

3) Keppel REIT owns a 50% interest in the 8 Exhibition Street office building and a 100% interest in the three adjacent retail units.

4) Refers to Keppel REIT's 50% interest in the office building.

5) Refers to Keppel REIT's 100% interest in the three adjacent retail units.

6) Refers to the Department of Housing and Public Works – The State of Queensland.

7) Valuation as at 31 Dec 2020 as a contract of sale was entered into on 30 Jun 2021.

# Keppel REIT Structure



# Thank You

For more information, please visit: <a href="http://www.keppelreit.com">www.keppelreit.com</a>

Connect with us on:



Victoria Police Centre, Melbourne

