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### Constituent of:





MSCI Singapore Small Cap Index

FTSE ST Large & Mid-Cap Index

### Awards and Accreditations<sup>1</sup>:

Signatory of:











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# Largest SGX-listed Infrastructure Business Trust<sup>1</sup>

Providing exposure to the resilient and growing global infrastructure sector

### **\$\$8.8b AUM**

Portfolio of scale providing global access to attractive real assets

# Essential businesses and assets

underpinned by strong secular tailwinds

### >10 mature economies

Focused on investment grade jurisdictions with well-developed regulatory frameworks and strong sovereign credit ratings







### NORWAY and SWEDEN

**ENERGY TRANSITION** 

 European Onshore Wind Platform





### KINGDOM OF SAUDI ARABIA ENERGY TRANSITION

Aramco Gas Pipelines Company





### GERMANY

**ENERGY TRANSITION** 

- Borkum Riffgrund 2 (BKR2)
- German Solar Portfolio<sup>2</sup>



### THE PHILIPPINES

DISTRIBUTION & STORAGE

Philippine Coastal Storage & Pipeline Corporation (Philippine Coastal)



**SOUTH KOREA** 

### **ENVIRONMENTAL SERVICES**

 Eco Management Korea Holdings (EMK)



### **SINGAPORE**

### **ENERGY TRANSITION**

- City Energy
- Keppel Merlimau Cogen Plant



### **ENVIRONMENTAL SERVICES**

- Senoko Waste-to-Energy (WTE) Plant
- Keppel Seghers Tuas WTE Plant
- Keppel Seghers Ulu Pandan NEWater Plant
- SingSpring Desalination Plant







### **AUSTRALIA & NEW ZEALAND**

### **DISTRIBUTION & STORAGE**

- Ixom
- Ventura



2. Completed first closing of the German Solar Portfolio acquisition on 2 Jan 2024, second closing on 15 Mar 2024, third closing on 15 May 2024 and the fourth closing on 26 Jul 2024.



# >

# Building the Infrastructural Foundation for a Sustainable Future

Supports energy transition, safeguards the environment and drives economic growth



## FY 2023: Record Year

### Driven by strong portfolio performance from growth and value creation

**Record EBITDA** 

\$463.7m<sup>1</sup>

Up 15.3%y-o-y

Record DI<sup>2</sup>

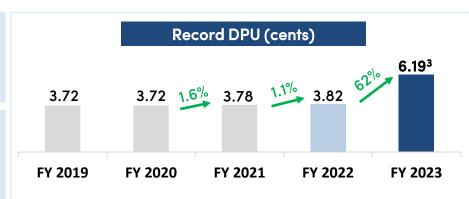
\$316.8m

Up 42% y-o-y

Delivering DPU-accretion<sup>4</sup>

>16%

For 1Q 2024 transactions (FY 2023 pro forma)







### Focus on growth and value creation:

- KMC CTA extension and capital restructuring: +11%<sup>4</sup>
- Proposed acquisition of Ventura: +3.4%<sup>4</sup>
- Acquisition of German Solar Portfolio: +1.7%<sup>4,5</sup>
- 1. Excludes one-off acquisition related cost incurred (\$3.7m), unrealised exchange gains (\$3.3m), fair value gain on the investment in Aramco Gas Pipelines Company (AGPC) (\$9.3m), write-off of EMK's fixed assets (\$1.7m) and reversal of impairment loss on the Lista onshore wind farm in Norway (\$1.5m). Group adjusted EBITDA would be \$472.4m without the adjustments.
- 2. Computed as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.
- 3. Includes special distribution of 2.33 cents supported by successful value creation strategy.
- 4. Assume that all Distributable Income generated will be distributed to KIT and minority shareholders. The pro forma DPU-accretion set out herein should not be interpreted as being representative of the future DPU.
- 5. DPU-accretion of 2% as disclosed in the announcement made on 21 Dec 2023 is based on FY 2022 pro forma.

# Driving Portfolio Growth through Acquisitions and Value Creation

### Well-positioned for growth

2023-2024 milestones

**Expand into transportation infrastructure Acquisition of Ventura** 

Made 1st solar investment German Solar Portfolio

**Concession and CTA extensions** Senoko WTE Plant and KMC

**Crystalised value creation Ixom and City Energy** 

interest in Feb 2019 Acquired 100%



Jan 2021 Acquired 50% **Philippine Coastal** 



Acquired 49% stake in Aramco **Gas Pipelines** Company as part of a consortium

Feb 2022

lun 2022



Acquired remaining 30% stake in the SingSpring Desalination Plant

**Sep 2022** 



Acquired 13.4% interest in a **European Onshore** Wind Platform. with three wind farms across Norway and Sweden

**Dec 2022** 



Oct 2022

Acquired 20.5% interest in BKR2. Acquired 52% an offshore interest in EMK. wind farm in an integrated Germany waste platform in South Korea

Dec 2023

|an 2024



Acquired 45% Acquired 13.4% interest in a interest in Fäbodliden II. German solar portfolio1 an onshore wind farm in Sweden

lun 2024



Acquired 97.7% interest in Ventura, a leading transportation business in Australia

Pro forma AUM: \$8.8b Up ~8% from \$8.1b2 as at 2 |an 2024

- 1. Completed first closing of the German Solar Portfolio acquisition on 2 Jan 2024, second closing on 15 Mar 2024, third closing on 15 May 2024 and fourth closing on 26 Jul 2024.
- 2. Assets under Management (AUM), Based on independent valuation conducted by Ernst & Young, Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust. Excluding first phase of German Solar Portfolio acquisition, AUM would be \$7.4b as at 31 Dec 2023.

# **Voluntary Independent Portfolio Valuation**

Portfolio AUM of \$8.8b with new acquisitions and value creation initiatives

Improve transparency and better reflect asset values which are largely recognised at cost in statutory reports

Philippines, 4%

Kingdom of Saudi

Arabia, 25%

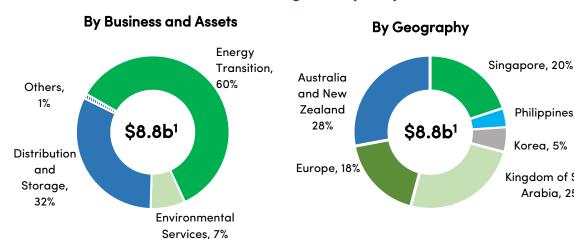
Korea, 5%

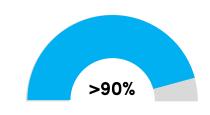
Higher AUM of \$8.8b driven by new acquisitions and growth in existing businesses

### A resilient and diversified portfolio...

... that is well insulated from inflation

### Assets under Management (AUM)





~70% of portfolio with costs pass through mechanisms / CPI-linked: >20% in businesses with market-leading position



<sup>1.</sup> Assets under Management (AUM). Based on independent valuation conducted by Ernst & Young (except the German Solar Portfolio and Ventura). Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust.

# Deepen Renewables Exposure with First Solar Portfolio Investment Attractive de-risked portfolio backed by 20-year lease contracts with German households

- Acquisition of 45% stake in a German solar portfolio projected to comprise >60,000 bundled solar photovoltaic (PV) systems, including battery storage systems and EV charging equipment, backed by 20-year contracts
- Developed and maintained by Enpal, the largest provider of solar solutions to residential homes in Germany
- Jointly acquired with Equitix, a global infrastructure investor and fund manager, and their co-investors



Total
Generation Capacity

585MW

Carbon emissions avoidance

115k tonnes<sup>1</sup>

per annum

	per annum
Seller	Enpal GmbH
Purchase Consideration	€109m (S\$159m)²
Enterprise Value	€733m (S\$1.1b)²
Completion	Completed first three closings in 1H 2024. Fourth close completed on 26 Jul 2024, representing ~57,000 systems deployed to date.

- ✓ Accretive investment
- ✓ Highly predictable cash flows
- Residential solar installation fueled by price benefits
- ✓ Portfolio significantly de-risked
- ✓ Further KIT's environmental targets



<sup>1.</sup> Based on conversion factor of 349 gCO2/KWh per IEA emissions factors.

<sup>2.</sup> Based on EUR/SGD of 1.465. Purchase consideration exclude acquisition and transaction costs.



# Ventura: The Largest Bus Operator in Victoria

### An Essential Infrastructure and Public Service that supports Melbourne's population growth

- KIT completed the acquisition of 97.7%¹ interest in Ventura Motors Pty Ltd (Ventura) on 3 Jun 2024
- Largest share of commuter bus services market and fast-growing private bus charterer in Victoria, Australia; and consistent market leader in reliability<sup>2</sup> and punctuality<sup>3</sup> metrics
- Defensive cash flows as >80% of revenue derived from long-term inflation-indexed government contracts



highly predictab	Critical business with highly predictable		Inflation-linked renues; no farebox	Seller	Ventura Vendors and RBPL Vendors⁴
cash flows	infrast	ntial ructure	ınd patronage risk	Enterprise Value	A\$600 million (approx. S\$540 million <sup>5</sup> )
Underpinned by strong structura ESG megatrends electrification in	serv I s and		Highly accretive evergreen business vith growth upsides	Purchase Consideration	A\$338.3 million <sup>5</sup> (approximately S\$297.4 million <sup>6</sup> )

<sup>1.</sup> The remaining 2.3% of the issued and paid-up capital of Topco at Completion is held by Millview Manor Pty. Ltd., the trustee for the Andrew Cornwall Family Settlement, which is a trust under which the beneficiaries are family members of Andrew Cornwall.

<sup>2.</sup> Reliability refers to the actual number of bus service kilometres provided by the operator as a percentage of the total bus services kilometres scheduled to be provided by the operator.

<sup>3.</sup> Punctuality refers to the total number of on-time services delivered as a percentage of the total number of services scheduled.

<sup>4.</sup> The Ventura Vendors are Dedico Dion Nominees Pty Ltd (as trustee for the Galloway Family Trust) and Faldam Pty Ltd (as trustee for the Cornwall Family Trust) and the RBPL Vendors are Frankincense Pty Ltd (as trustee for the Geoffrey Cornwall Family Settlement), Millview Manor Pty. Ltd. (as trustee for the Andrew Cornwall Family Settlement) and Twochooks Pty. Ltd. (as trustee for the John Cornwall Family Trust). Please refer to paragraph B1.1 of the Circular for further information.

<sup>5.</sup> Includes Rollover Aggregate Amount of A\$6.0m and the Earn Out Payments (if any) of up to A\$20.0m.

<sup>6.</sup> Based on an exchange rate of A\$1:S\$0.87898

# **Ventura: A Century of Service History**

Victoria's largest bus operator, providing essential transport services in Melbourne

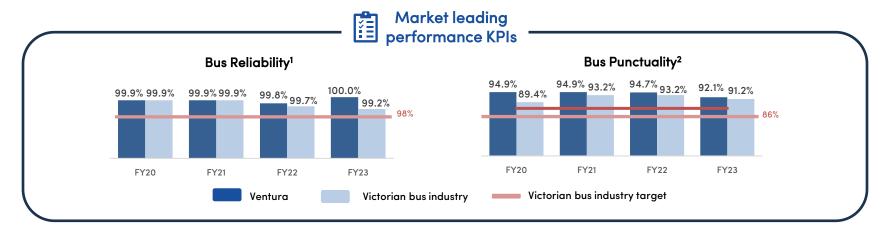


- 1. Zero Emissions Buses ("ZEBs").
- 2. Based on Ventura Group's management estimates, market share based on share of public transit contract routes in Victoria.
- 3. Based on the audited accounts of the Ventura Group for the financial year ended 30 June 2023.
- 4. From 1 July 2022 to 30 June 2023.
- 5. Does not include private schools and special school routes.



# Largest Bus Operator in Victoria with best-in-class performance Core pillar of Melbourne's transportation landscape

- Largest share of commuter bus services market in Victoria
- Fast-growing private bus charterer in Victoria, serving numerous schools and supporting tourism and general charter
- Consistent Market leader in reliability<sup>1</sup> and punctuality<sup>2</sup> metrics



- 1. Reliability refers to the actual number of bus service kilometres provided by the operator as a percentage of the total bus services kilometres scheduled to be provided by the operator.
- 2. Punctuality refers to the total number of on-time services delivered as a percentage of the total number of services scheduled.

Source: Where relevant, information has been sourced from Public Transport Victoria and Ventura Group's management estimates. Public Transport Victoria has not provided its consent to the inclusion of the information cited and attributed to it in this Circular. While the Trustee-Manager has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, the Trustee-Manager has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.

# Defensive cash flows with cost indexation and capital reimbursement

> 80% of revenues derived from long-term inflation-protected government contracts

Government

**Public Schools Mass Transit Private Charter Private Schools** High frequency services Bus services contracted to Bus services contracted to along pre-determined routes Private charters for regular **Description** transport public school transport private school (day & night) for general transit or rail replacement students students commuters Stable revenue from fixed Stable revenue from fixed Contract Fixed daily rate with CPI margin in addition to cost margin in addition to cost Fixed hourly or daily rates indexation economics recovery; CPI indexation recovery; CPI indexation Contract duration 8+2 years ~10 years Ad-hoc or annual contracts ~3 years Ventura % Revenue (FY2023)1

Source: Where relevant, information has been sourced from Public Transport Victoria and Ventura Group's management estimates. Public Transport Victoria has not provided its consent to the inclusion of the information cited and attributed to it in this Circular. While the Trustee–Manager has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, the Trustee–Manager has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.



**Private** 

<sup>1.</sup> Remaining 2% comprises other corporate revenues (e.g. advertising revenue from advertising space on buses, contract incentives from achieving key performance indicators, etc.). Based on the audited accounts of the Ventura Group for the financial year ended 30 June 2023.

# Defensive Cash Flows with Cost Indexation and Capital Reimbursement

Majority of revenues derived from long-term, inflation-protected government contracts with no farebox risk



> 80% of revenues from MBSCs<sup>1</sup>

Long-term contracts

# 10 years

(8+2) year contract term<sup>2</sup>

Provides stable EBITDA and cash flows with performance incentives



Cost-indexed payments



Capital reimbursement

- Fixed payments; inflation-protected
- No farebox and patronage risk
- Stable revenue based on service delivery cost plus a fixed margin
- Contract payments indexed to relevant inflation indices (i.e. CPI, fuel index, labour index)
- Incentive payments for meeting performance measures
- Return of and on capital expenditures
- Reimbursement for capital expenditure on fleet acquisitions and depots
- Receive access payment for usage of depots

- 1. Metropolitan Bus Service Contracts ("MBSCs").
- 2. MBSCs are long-term (8+2 years), inflation-protected government contracts. These contract were entered into in 2018 for 8 years till 2026, with an automatic 2-year extension up to 2028 if certain key performance measures are met.



# Platform of Scale to Capture Growth Opportunities

Accelerate growth within existing business and adjacent verticals

### Capture upsides within key regions

Increase service kilometres



Continue growing government contracted service kilometres via new, expanded and more frequent routes

Optimise service efficiency



Improve efficiencies through achieving incentive payments based on service excellence, cost base optimisation, and electrification-related benefits

Leveraging technology for vertical and horizontal growth

Grow new revenue streams



Unlock ancillary revenues such as on-demand bus service

Differentiating on technology



Drive sustainable advantage from strength of existing platform (proprietary safety and route planning applications)

Strategic expansion

Additional electrification revenue



Opportunities to monetise unutilised charging capacity at electrified depots for ad-hoc third-party usage<sup>1</sup>

Increase charter / private market share



Strengthen and expand the business, maximising Ventura's share of the charter hires within the region it operates

1. Charging for ad-hoc usage of unutilised charging capacity at electrified depot (e.g. trucks, emergency services, etc.)



# Accretive Acquisition that Strengthens Portfolio Resilience

1H 2024 pro forma DPU to increase by 4.1%1

Post Acquisition, Issuance of Perpetual Securities and Placement

### **Funds from Operations**

**4.6%** 

1H2024 S\$150.6m³ to S\$157.6m6

**DPU** 

**4.1%** 

1H2024 1.95 cents<sup>4</sup> to 2.03 cents<sup>5,6</sup>

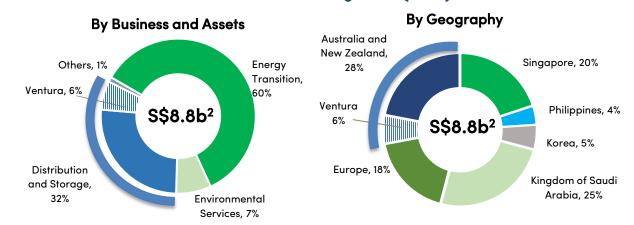
### **Net Gearing**

**▼ 1.0%**<sup>6</sup>

From 40.4% as at 30 Jun 2024 to 39.4%

### AUM increased by ~8% to S\$8.8b² post-acquisition

### Assets under Management (AUM)



- 1. Please refer to paragraph 4 of Launch of Placement announcement dated 27 Aug 2024 to Unitholders on the assumptions used in the preparation of the proforma financial effects of the Acquisition and the Placement.
- 2. Assets under Management (AUM) as at 30 June 2024. Based on independent valuation conducted by Ernst & Young (except the German Solar Portfolio and Ventura). Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust.
- 3. Based on unaudited consolidated financial statements of the KIT Group for 1H2024 and excludes effects of Ventura for the period from 3 June 2024 to 30 June 2024 and excludes the performance fee of approximately \$\$13.0 million arising from the special distribution for FY2023.
- 4. Based on DPU declared for 1H 2024 and excludes the effects of Ventura for the period from 3 June 2024 to 30 June 2024 and performance fee of approximately S\$13.0 million arising from the special distribution for FY2023.
- 5. Assuming (i) all Distributable Income generated by the Targets will be distributed to KIT and minority shareholders and (ii) cash distributions received from the Targets, net of corporate expenses, are fully distributed to Unitholders. The pro forma DPU set out herein should not be interpreted as being representative of the future DPU.
- 6. Assumes the issue of approximately 463.0 million Placement Units at the Illustrative Issue Price of \$\$0.432 per Placement Unit pursuant to the Placement.



# **Electrification Thematic Supporting KIT's ESG Targets**

Ventura is the first mover for energy transition in Victoria's public transportation sector



Owns and operates Victoria's first fully electric bus depot



Key partner in the Victorian Government ZEBs trial, responsible for delivering >50% of the trial buses



Clear pathway for electrification and aims to convert 25% of fleet to electric buses by 2030



**Electrification leader** in Victoria with 27 ZEBs



Aims to be a contributor to Australia's greenhouse gas emission reduction target of **net zero by 2050** 

### KIT's carbon emissions intensity

Carbon emissions ('000tCO2) / Distributable Income (\$\$m)



From 6,900 tCO2e/\$m in FY 2023 to 6,260 tCO2e/\$m *pro forma* post acquisition

Ventura is a **first mover** for energy transition in Victoria's public transportation sector



1. Strictly for illustrative purposes only, to show what KIT's pro forma carbon intensity for FY2023 would have been assuming that the Acquisition and Equity Fund Raising was completed with effect from 1 January 2023 and KIT held the interests acquired pursuant to the Acquisition through to 31 December 2023. KIT's pro forma carbon intensity for FY2023 is based on KIT's Distributable Income for FY2023 and Ventura's distributable income as calculated on the bases and assumptions set out in paragraph B6 of the Circular. Based on the scope 1 and 2 carbon emissions for KIT and Ventura for the financial years ended 31 December 2023 and 30 June 2023 respectively.



### **Overview**

### Keppel Merlimau Cogen Plant (KMC)

- Located on Jurong Island, and connected to Singapore's electricity transmission network, KMC is well positioned to support the surrounding industries with their electricity, steam supply and demineralised water requirements
- Under the terms of the Capacity Tolling Agreement (CTA), KMC receives an availability-based capacity fee in return for making available the Plant's electricity generation capacity and a fixed operation and maintenance fee
- The terms of the CTA are designed to ensure that the costs of planned maintenance of KMC, fuel costs and fuel availability risk to run the Plant are borne by KE.



# Support decarbonisation of the power sector

Enhance KMC's performance and efficiency, including getting the plant hydrogen-ready



- Description: Approx. 1,300 MW combined cycle gas turbine power plant
- KIT's ownership interest: 51%
- Customer: Keppel Electric Pte. Ltd ("KE")

# **>** |

# **KMC CTA Extension and Capital Restructuring**

Allow KMC to resume Distributable Income contributions to KIT

### Extension of CTA and OMSA by 10 years

- ✓ KMC continues to receive Capacity Fees of up to S\$108m p.a.
  from 2030 to 2040¹
- Extension of operations and maintenance services agreement (OMSA) ensures the continuous and reliable operations of the plant

### Optimise KMC's capital structure

- ✓ Allow KMC to refinance its External Facility and lengthen its debt amortisation profile
- ✓ Letter of Credit to meet any debt service/ maintenance reserve account requirements under the New External Facility
- Capital Injection (to be fully funded from KIT's operating cashflow) to optimise working capital and overall cashflow returns

# Resume Distributable Income contributions to KIT



Pro forma
Distributable Income
\$241.6m²

Up 10.9% from \$217.8m<sup>3</sup>



**Up 11%**Up from 3.86 cents<sup>3</sup> to 4.28 cents<sup>2</sup>

Pro forma DPU

- 1. On the basis that (i) for every month from 1 July 2030 to 30 June 2040, KMC meets its availability target and (ii) KMC I and KMC II are retrofitted such that they retain their original generation capacities of 500MW and 840MW respectively up to 2045, such that the quantum of the Capacity Fees from 1 July 2030 to 30 June 2040 remains unchanged.
- 2. For illustrative purposes only and based on the bases and assumptions set out in paragraph C8 of the Circular, assuming that the KMC Capital Restructuring was effected as at 1 January 2023, KMC would have contributed approx. \$\$23.8 million in Distributable Income to KIT for the financial year ended 31 December 2023. The actual contribution from KMC to the Distributable Income of KIT for the financial year ended 31 December 2023 is nil. This is because the External Facility commenced amortisation on 30 June 2023, and the cashflows generated by KMC in the financial year ended 31 December 2023 were not sufficient to cover both the KMC Notes interest payment and the amortisation of the External Facility. This effectively negated any Distributable Income received by KIT from KMC through the interest payments on the KMC Notes for the financial year ended 31 December 2023. Please refer to paragraphs C2 and C8.1 of the Circular for further details.
- 3. Based on audited consolidated financial statements of the KIT Group for FY2023 and excludes effects of the capital optimisation at Ixom.



# **Market Outlook**

### Infrastructure: Driving Sustainable Development







### Resilient sector amid market turmoil..

### ... powered by the Energy Transition sector

### .. and transit towards the circular economy

- Investor appetite for infrastructure assets is expected to remain strong amid uncertain macro backdrop
- Listed infrastructure has historically produced above–average returns in inflationary environment with stronger inflation–linked cash flows and profitability
- US\$4.6 trillion in global energy transition and grid investments e.g. renewables, EV, carbon capture, are required annually between 2023 and 2030 for the world to get back on track to net zero¹
- Accelerate EV adoption: Governments globally have introduced incentives and regulations to spur demand for EVs and curb transport-related emissions
- Continued demand for waste to energy (WTE) and water desalination technologies, underpinned by the growth in urban population, industrialisation, and climate change

<sup>1.</sup> BloombergNEF estimates

### **Continued Focus on Growth**

### Leveraging on the Sustainable Infrastructure theme

- Focus on developed markets in APAC and Europe; opportunistic for the rest of the world
- Optimise portfolio through asset recycling, unlocking value to grow evergreen portfolio
- Leveraging Sustainable Infrastructure theme for growth:
  - Energy Transition & Climate Change
  - Rapid urbanisation & ageing population
  - Digitalisation

Vear-term pipeline



Acquire 100%
economic
interest in
Keppel Marina
East
Desalination
Plant

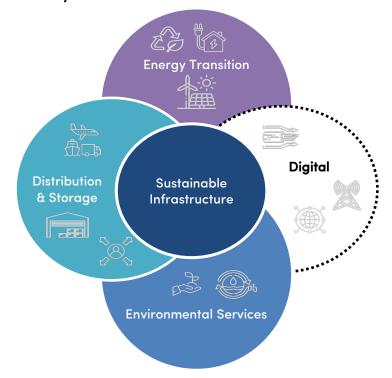


European Onshore Wind Farm pipeline: 6 consented projects (486 MW)<sup>1</sup> and 8 additional projects (660MW)<sup>1</sup>



Potential
investment in up
to 1 GW of Jinko
Power's solar
farm and energy
storage projects

 Actively pursue third party evergreen businesses and yield-accretive investments



As of 31 Dec 2023. Consented projects are pipeline projects that obtained all permits. Additional projects include other onshore wind development projects in Sweden or the UK owned and
controlled directly or indirectly 100% by FORAS which have a reasonable prospect of reaching FID within 5 years from the entry into the Subscription Agreement.



# Value Creation a Key Differentiation for KIT

Driving growth of businesses through focused portfolio optimisation plans



### **IXOM**



**FY 2019 EBITDA** A\$130.2m<sup>1</sup>

**EBITDA** growth **^52%** 

FY 2023 EBITDA A\$197.7m<sup>1</sup>

\$131m Ixom: Special distribution to Unitholders



· Strengthened market leading position: 7 bolt-on acquisitions and 3 non-core divestments Realised revenue and cost synergies

Completed refinancing: Strong demand with facility upsized to ~A\$1.04b

### **City Energy**

February 2019

**Ixom Acquisition** 



**New strategy and** rebranding in 2021 FY 2021 EBITDA S\$47.4m

EBITDA growth

FY 2023 EBITDA S\$81.3m<sup>2</sup>

City Energy: To partially fund FY 2022 Acquisition

and improve waste mix

· Securing designated waste

licenses to improve pricing

- Built new growth engines: EV charging and smart home solutions
- Entered new market with the acquisition of Tan Soon Huah LPG business Completed refinancing into a sustainability-linked loan upsized to \$400m

### Philippine Coastal Storage & Pipeline Corporation



FY 2021 EBITDA US\$24.7m



**EBITDA** growth

· Enhance utilisation and

pricing opportunities

Tap on positive

minimise excess capacity

FY 2023 EBITDA US\$34.4m

January 2021 Acquisition

green hydrogen

LPG business

Grow new businesses in

solar, EV charging, and

- Success in renewals and secured new customers: Increased utilisation from 66% to almost 100%
- · Implemented new pricing strategy to drive revenue and enhance margins
- · On-going tank storage capacity expansion works

to grow market share

· Enhance supply chain and

### Improve Asset Performance Business Optimisation Realise Greater Synergies **Philippine Coastal Storage** City Energy **Ixom Eco Management Korea** & Pipeline Corporation Position City Energy as a key Further sharpen business Expanding within and · Drive growth through importer for green hydrogen. Pursue bolt-on opportunities outside Subic Bay to bolt-on acquisitions and accelerate transition to · Leverage on strategic assets meet demand Sharpen liquids business

Based on Ixom's full year results for their financial year ended 30 September, excluding one-off cost and lease adjustments.

increase customer stickiness

Exclude one-off acquisition related cost and unrealised exchange gain.

### Drawing on Keppel's Deep Engineering and Operating Capabilities Operator-oriented DNA: Strong emphasis on value-adding and active management

# Global **Solutions**

Leveraging Keppel's strong technical expertise and proven operating capabilities to provide solutions for the world's most pressing challenges

# 30 years'

Infrastructure investment. development and management track record

# Ranked #3

Listed infrastructure asset manager by AUM<sup>2</sup>

### **Energy Infrastructure**

- Developer of Singapore's 1st independent power project, Keppel Merlimau Cogen (1.3GW)
- ~2.6GW renewable energy portfolio1
- Developina Sinaapore's 1st hydrogen-ready advanced CCGT (600MW)

Legend

Power

Data Centre

- Keppel's Infrastructure Division is a pioneer retailer of gas and electricity in Singapore
- EV charging solutions provider in Singapore
- Keppel's Infrastructure Division is the 1st and largest district cooling systems developer and service provider in Singapore

### **Environmental Infrastructure**

Water Reuse & Wastewater Solutions

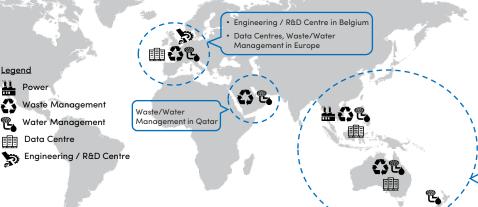
- Extensive range of wastewater treatment and water recycling solutions for all types of municipal and industrial effluent
- Water treatment production capacity of over 300,000m<sup>3</sup>/day

Waste-to-Energy (WTE)

- >100 WTE projects & 150 WTE lines across 17 countries and 4 continents
- ~40% of Singapore's municipal incinerable waste

### Connectivity

- 32 data centres across 10 countries globally
- lointly developing subseq cable project to connect Singapore and West Coast of North America, with Meta and Telin
- **Enterprise Business Solutions** and 5G offerings through M1



- Data Centres in Malaysia, Indonesia. Singapore, China, Australia
- Waste/Water Management and District Cooling/Heating in APAC

1. On a gross basis and includes projects under development

2. Keppel Ltd ranked third largest listed infrastructure asset manager by IPE Research. As at 31 Dec 2023.



# 1H 2024 Financial Results

# 1H 2024 Highlights

Contributions from new acquisitions and KMC, steady operational performance

### Defensive cash flows supported by a portfolio of critical assets and businesses

### Higher underlying 1H 2024 distributable income

- 1H 2024 Distributable Income (DI) of \$91.0m due to one-offs and timing differences
- 1H 2024 DI would be \$117.8m¹, 2.1% higher y-o-y factoring in one-offs and timing differences

1H 2024 DPU

1.95 cents

Up 1% y-o-y

### strong platform for continued growth

- New contributions from Ventura and German Solar Portfolio (Phases 1, 2 and 3)
- Resumption of contributions from KMC post capital restructuring
- Stable underlying operational performance across portfolio

**New acquisitions and KMC** 

~18%

Contribution to 1H 2024 Asset Distributable Income



# **Business Updates: Energy Transition**

Supports the transition to a low-carbon economy and furthers KIT's decarbonisation roadmap



- Continued growth in commercial & industrial segment with base of more than 900,000 customers
- Exclusive rights to extend EV charging services to ~23,000 carpark lots in private residential and mixed developments

### Strategic Growth plans

- Position City Energy as a key importer for green hydrogen; accelerate transition to green hydrogen
- Grow new businesses: EV charging, solar and LPG business

### Continued performance of investments



**Renewables Portfolio** 



European Onshore Wind Platform



German Offshore Wind Farm (BKR2)



German Solar **Portfolio** 

- Completed acquisition of German Solar Portfolio<sup>1</sup>
- Increased grid capacity of BKR2 to 486 MW





Keppel Merlimau Aramco Gas Cogen Plant (KMC)



**Pipelines Company** (AGPC)

KMC capital restructuring allowed the plant to resume DI contributions

# **Business Updates: Environmental Services**

Provides the essential services that protect human health and safeguard the environment

# EMK: Seeking growth opportunities EMK GROWLINGERADO

- Maintained high availability and full utilisation of incineration capacity
- Ventured into plastics recycling and asbestos treatment to expand suite of waste treatment solutions
- Landfill business remains stable despite near-term pricing headwinds; acquisition of adjacent site to support future landfill volume expansion

### **Strategic Growth plans**

- Drive growth through bolt-on acquisitions
- Sharpen liquids business and improve waste mix
- Expansion into niche waste streams with high margins
- Secure designated waste licenses to improve pricing

### Stable contributions from concession assets





Singapore waste and water assets





Senoko Wasteto-Energy (WTE) Plant

Keppel Seghers Tuas WTE Plant







SingSpring
Desalination Plant

Fulfilled contractual obligations with high availability

# **Business Updates: Distribution & Storage**

Supporting and driving economic growth

# Ixom: Sharpen business for growth

- Continued solid performance in core products across the Australian and New Zealand Water segments
- New Zealand Dairy segment delivering consistent performance
- Market leading position with ability to pass through cost inflation over time

### Strategic Growth plans

- Sharpen business; continue bolt-on opportunities
- Leverage strategic assets to grow market share
- Enhancing value proposition to customers

### Philippine Coastal: Capacity expansion to meet demand



- High tank utilisation rate of 97.5% as at end-Jun 2024
- Renewed major customer contracts at attractive pricing
- Capacity expansion works to be completed by 2H 2024

### Strategic Growth plans

- Expanding within and outside Subic Bay
- Enhance utilisation; minimise excess capacity
- Tap on positive pricing opportunities

# **Business Updates: Distribution & Storage**

Supporting and driving economic growth



### Ventura: Platform of scale to capture growth

- Continues to deliver on strong performance metrics in punctuality and reliability
- Availability-based revenue that does not fluctuate with passenger volume nor fares collected
- Defensive cashflows with cost indexation and capital reimbursement

### Strategic Growth plans

- Network expansion within and beyond Victoria
- Electrification to further drive savings, potential for thirdparty revenue
- Growing of chartering business to add on nongovernment revenue
- Unlocking of ancillary revenues, such as on-demand bus service

Distri	butabl	e In	com	e (	DI)	
				_		

\$\$'000	1H 2024	1H 2023	+/(-)%	Remarks
Energy Transition	83,653	97,672	(14.4)	
- City Energy	20,987	32,185	(34.8)	Fuel cost under-recovery due to timing of fuel cost pass through (\$9.7m impact) and higher maintenance capex (\$2.1m) for 1H 2024
- Transition Assets (KMC and AGPC)	40,488	30,617	32.2	Resumption of KMC's DI after capital restructuring (\$17.2m) partly offset by marked to market gain from unwinding of interest rate swaps at AGPC in 1H 2023 (\$7.4m)
- Renewables Portfolio (wind farms)	14,917	34,870	(57.2)	1Q 2023 debt repayment (\$22.4m) was funded by retained cash at BKR2 prior to acquisition completion. BKR2's 1Q 2024 debt repayment was \$22.3m
- German Solar Portfolio	7,261	-	NM	Contributions from the first, second and third close of the acquisition
Environmental Services	37,609	38,867	(3.2)	
- Singapore Waste and Water Assets	37,491	35,750	4.9	Lower debt repayment for the SingSpring Desalination Plant
- EMK	118	3,117	(96.2)	Due mainly to phased retrofitting works undertaken for plastics recycling business
Distribution & Storage	29,984	41,571	(27.9)	
- lxom	24,009	37,102	(35.3)	Higher incremental finance cost (\$7.8m), maintenance and growth capex (\$10.5m), net of lower tax paid (\$11.1m) for 1H 2024
- Philippine Coastal	3,549	4,469	(20.6)	Growth capex and one-off upfront financing costs (totalling \$4.2m)
- Ventura	2,426	-	NM	Contribution from acquisition completed on 3 Jun 2024
Asset Subtotal	151,246	178,110	(15.1)	
Corporate	(60,248)	(45,219)	33.2	Comprises Trust's expenses and distribution paid/payable to securities holders, management fees and financing costs.
Distributable Income	90,988	132,891	(31.5)	<ul> <li>1H 2024 would increase by 2.1% y-o-y to \$117.8m, after adjusting for one-offs</li> <li>1H 2024 DI would be \$117.8m after adjusting for performance fees (\$13m), growth capex (\$8.9m) and upfront financing fee (\$6.5m) net of base fees</li> <li>1H 2023 DI would be \$115.4m after adjusting for BKR2 debt repayment (\$22.4m), upfront financing fee (\$2.2m) and growth capex (\$0.7m) net of base fees</li> </ul>

# **Balance Sheet**

### Building a strong balance sheet to support growth

Post the issuance of \$200.0m 4.90 per cent perpetual securities on 2 Aug 2024 and \$200.0m placement announced on 27 Aug 2024, 1H 2024 pro forma net gearing is 39.4%<sup>1</sup>.

Balance Sheet (S\$'m)	30 Jun 2024	31 Dec 2023
Cash	498.8	482.6
Borrowings	3,299.1	2,717.0
Net debt	2,800.3	2,234.4
Total assets	6,263.5	5,617.2
Total liabilities	4,567.9	3,828.2



Undrawn committed credit facilities \$670m



**Interest Coverage Ratio** 





Weighted average interest rate

4.43%



Weighted average term to maturity

Approx. 3.9 years for debt profile



Net gearing

44.7%<sup>2</sup>



Fixed and hedged debt

~65.3%3



**Net Debt/EBITDA** 

 $6.5x^{3}$ 



Foreign currency distributions hedged

~67.9%

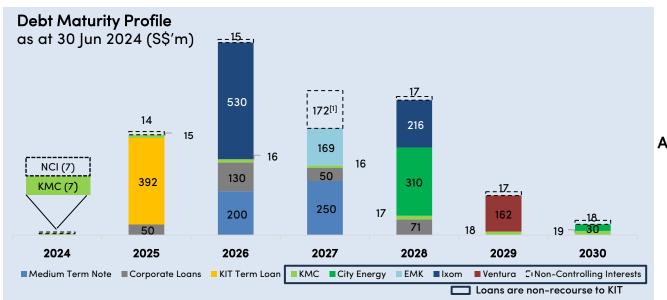
- Please refer to paragraph 4 of Launch of Placement announcement dated 27 Aug 2024 to Unitholders on the assumptions used in the preparation of the pro forma financial effects of the Acquisition and the Placement. Assumes the issue of approximately 463.0 million Placement Units at the Illustrative Issue Price of \$\$0.432 per Placement Unit pursuant to the Placement.
- Unlike REITs, there are no gearing restrictions on Business Trusts. A 25bps change in interest rate would have a ~1.6% impact on 1H 2024 Distributable Income.
- Based on 12 months trailing EBITDA including EBITDA contribution from completed phases of German Solar Portfolio, and Ventura from 3 Jun 2024.

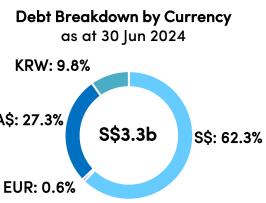


# **Capital Management**

### Well-diversified debt maturity profile with healthy capital management metrics

- Completed KMC capital restructuring with a 15-year sustainability linked loan, allowing the plant to resume Distributable Income contributions
- Partially funded Ventura acquisition with a \$392m term loan due in August 2025
- Obtained S\$100m revolving credit facilities in 1H 2024, increasing financial flexibility





NCI debt value of \$\$172m in year 2027 consists of NCI-KMC of \$\$16m and NCI-EMK of \$\$156m.

# Sustainability at the Core 1H 2024 ESG highlights



 Progressing on decarbonisation roadmap with latest acquisition of the German Solar Portfolio which increases exposure to renewables





### Responsible Business

MSCI ESG upgrade to 'A' rating



 Working on transition from Taskforce on Climate-related Financial Disclosures (TCFD) to International Sustainability Standards Board (ISSB) as the global baseline for sustainability disclosure moving forward

### MM

### **People and Community**

 Dedicated more than 600 hours to support community outreach efforts in conjunction with Keppel's Fund Management & Investment platforms







# Portfolio Overview as at 30 Jun 2024

			Description	Customer	Revenue model	Total Assets¹ (S\$'m)
		City Energy	Sole producer and retailer of piped town gas; expanded into LPG business, as well as EV charging and smart home solutions	> 900,000 commercial and residential customers	Fixed margin per unit of gas sold, with fuel and electricity costs passed through to consumers	
		Keppel Merlimau Cogen	1,300MW combined cycle gas turbine power plant	Capacity Tolling Agreement with Keppel Electric until 2040 (land lease till 2035, with 30-year extension)	Fixed payments for meeting availability targets	
Transition		Aramco Gas Pipelines Company	Holds a 20-year lease and leaseback agreement over the usage rights of Aramco's gas pipelines network	20 years quarterly tariff from Aramco, one of the largest listed companies globally (A1 credit rating)	Quarterly tariff payments backed by minimum volume commitment for 20 years with built-in escalation	3,037.6
Energy <sup>-</sup>		European Onshore Wind Platform	Four wind farm assets in Sweden and Norway with a combined capacity of 275 MW	Local grid	Sale of electricity to the local grid	
		BKR2	A 465 MW operating offshore wind farm located in Germany	20-year power purchase agreement with Ørsted till 2038	Operates under the German EEG 2014 with attractive Feed-in-Tariff and guaranteed floor price till 2038	
	A.A.	German Solar Portfolio	Over 60,000 bundled solar PV systems <sup>2</sup> with a projected combined generation capacity of 585 MW	20-year lease contracts with German households	Receive fixed monthly rental fees for rental of solar PV systems	

<sup>1.</sup> Based on book value as at 30 Jun 2024.



Takal Assaksi

<sup>2.</sup> Including systems under development.



# Portfolio Overview as at 30 Jun 2024

			Description	Customer	Revenue model	Assets¹ (S\$'m)	
10		Senoko WTE Plant	Waste-to-energy plant with 2,310 tonnes/day waste incineration concession	NEA, Singapore government agency – concession until 2027 with option for up to 1-year extension (Singapore - AAA credit rating)	Fixed payments for availability of incineration capacity		
Services		Tuas WTE Plant	Waste-to-energy plant with 800 tonnes/day waste incineration concession	NEA, Singapore government agency – concession until 2034 (Singapore – AAA credit rating)	Fixed payments for availability of incineration capacity		
		Ulu Pandan NEWater Plant	One of Singapore's largest NEWater plants, caspable of producing 148,000m /day	PUB, Singapore government agency – concession until 2027 (Singapore – AAA credit rating)	Fixed payments for the provision of NEWater production capacity	1,046.9	
Environmental		SingSpring Desalination Plant	Singapore's first large-scale seawater desalination plant, capable of producing 136,380m³/day of potable water	PUB, Singapore government agency - concession until 2025 (land lease till 2033) (Singapore - AAA credit rating)	Fixed payments for availability of output capacity		
		EMK	Leading integrated waste management services player in South Korea	Variety of customers including government municipalities and large industrial conglomerates	Payments from customers for delivery of products and provision of services based on agreed terms		

<sup>2.</sup> Ulu Pandan NEWater Plant has an overall capacity of 162,800 m3/day, of which 14,800 m3/day is undertaken by Keppel Seghers Engineering Singapore.



Total

<sup>1.</sup> Based on book value as at 30 Jun 2024.



# Portfolio Overview as at 30 Jun 2024

		Description	Customer	Revenue model	Assets¹ (S\$'m)	
Storage	lxom	Manufacturer and distributor of water treatment chemicals, industrial and specialty chemicals in Australia and New Zealand	Over 17,000 business and municipal customers, and over 35,000 retail customers	Payments from customers for delivery of products and provision of services based on agreed terms	2,018.6	
tion &	Philippine Coastal	Largest independent petroleum products storage facility in the Philippines, located in Subic Bay	Blue-chip customers	USD-denominated "take-or-pay" contracts		
Distribu	Ventura	Largest bus operator in Victoria, Australia, providing essential transport services in Melbourne	Public and private entities including government, school and businesses	Majority of revenues from long- term, fixed-fee cost-indexed government contracts		

Total

